STANDARD RELAY TORCHES

Proposal

January 2008

FCT-Flames P/L
20 Stirling Street, Thebarton
South Australia 5031 Australia
Telephone  +61 8 8352 9999
Facsimile  +61 8 8352 9988

FCT Inc
5 Great Valley Parkway
Malvern, PA 19355 USA
Telephone  +1 610 725 8840
Facsimile  +1 610 725 8846

www.fctflames.com
1. INTRODUCTION

FCT Flames Pty Ltd, a wholly owned subsidiary of the FCT Group of Companies, designs, engineers, manufactures, installs and operates combustion effects for high profile international sporting and ceremonial events.

FCT Flames designed and supplied the equipment producing the flames for the Olympic Games of Sydney 2000 and Athens 2004, and for the Doha Asian Games 2006. We are currently working on the Main Stadium Cauldron for the Rio de Janeiro 2007 Pan American Games.

FCT Flames were the designers of the burner systems for the Sydney Olympic Torches, as well as the community cauldrons and the main stadium cauldron, and we supplied the equipment that controlled and created these flames.

In Athens, FCT Flames manufactured 15,000 Olympic Torches, the burner equipment and controls for the main stadium cauldron and also the “Olympic Rings of Fire” that highlighted the opening ceremony, and was watched by 4.5 billion people.
2. FCT Relay Torch

FCT Flames has used its extensive experience with high profile customised relay torches to develop a standard relay torch. This torch uses the same fuel and combustion system that FCT Flames has developed for its previous torches.

The torch includes a patented burner technology that prevents flame outs in high wind conditions. The so called “crinkle” burner has an internal flame that strengthens as wind speeds increase, and an external flame that is highly visible. The internal flame does not go out, and ensures that the external flame does not fail and will remain alight in winds up to 65km/hr and rain equivalent to 50 mm/hour.

2.1 Fuel Canisters

The fuel is delivered in a single use canister providing a flame with a 17 minute run duration.

The canister is easily installed. FCT Flames provides detailed installation and operating procedures. The fuel is classified as a dangerous good when shipping by air or sea.

2.2 Weight

The fully assembled torch weighs 1.3kg, including full fuel canister.

2.3 Operation

An Allen key is provided to turn the fuel supply on and off.

Each torch can be used up to 10 times before it must be inspected by FCT Flames personnel.

FCT Relay Torch shown in white (right)
FCT Relay Torch – dimensions and finish options
FCT Relay Torch in various colours (powder coat finish with sticker logo)

3. Price

The final torch price depends on finish and order quantity.

Relay Torch

- Basic Torch (powder coat, white finish)

Purchase quantity less than 5 Relay Torches: US $700 each
Purchase quantity 5 or more Relay Torches: US$550 each

- Artistic wrap, colour powder coat quoted separately depending on requirements

Torch Fuel

- 1 box containing 12 canisters (1kg per box) US$190/box

Shipping and Handling:

- Shipping via international courier: separately quoted, price depends on destination(s), torch and fuel quantities.
- Packing and handling: separately quoted, price depends on number of shipping destination(s), torch and fuel quantities (minimum charge US$400)

All prices ex works, Australia
4. TERMS AND CONDITIONS

This quotation and any ensuing contract is subject to the standard FCT Flames Pty Ltd terms and conditions of contract unless otherwise agreed in writing, except for the terms and conditions outlined in Section 5 of this quotation.

5. SPECIAL CONDITIONS OF SALE

5.1 Price Basis

Prices are in Australian Dollars, ex-works Australia, and exclude all applicable taxes and duties.

5.2 Validity

This quotation is open for acceptance for 30 days.

5.3 Delivery

All delivery periods are conditional upon receipt by FCT Flames of full and complete information allowing design and manufacturing to proceed, and timely payment of progress payments.

5.3.1 Torches

Delivery ex-works is 3-4 weeks after receipt of order and all necessary technical information. Logo or sticker artwork required 1 week from placement of order.

5.4 Mechanical Guarantee

The design and construction of the relay torch is guaranteed for a period of 3 months from date of purchase and 10 full uses. FCT Flames takes responsibility to replace or repair any part of the system found to be defective during this time, provided that the equipment has been stored, installed, operated and maintained in accordance with the instructions provided. Fair wear and tear on items such as burner, operating valve, etc. is excluded. Freight costs for guarantee period repairs at client’s expense.
6. TERMS OF PAYMENT

All payments to be made net 14 days from invoice date by bank telegraphic transfer, or by letter of credit with a bank acceptable to FCT Combustion Pty Ltd.

The following stage payments are required by FCT:
- 50% of contract value on placement of order
- 50% on provision of shipping documents for equipment to site

7. LIMITATIONS OF LIABILITY AND CONSEQUENTIAL LOSSES

FCT’s limitation of liability shall not exceed the total contract value. FCT will not accept any claims for consequential losses howsoever arising.